



Inmarsat FleetBroadband Rates effective 1st January 2019

Changes summary

- Introduction of new rate plans with minimum contract duration 1, 12, 24 and 36 months.
- New rate plans are allowed for new activations only.
- Additional voice minutes **packages** are not allowed for activation **with new plans**.
- Subscription suspension is allowed for all current rates with minimum contract duration 12, 24 and 36 months.
- No updates for SIMs activated before 31.12.2018. The current rate plan will not be changed automatically. The improved Application form from our web site (www.marsat.ru) **should be used for change** of the rate plan.
- If you have any **related** questions please contact **sales team** by telephone number +7 (495) 967-18-50 or by e-mail sales@marsat.ru

1. FLEETBROADBAND RATE PLANS (USD) MINIMUM DURATION OF THE CONTRACT 1 MONTH										
Service	Unit	FBB.COM	FBB 100MB Monthly	FBB 375MB Monthly	FBB 750MB Monthly	FBB 1,5GB Monthly	FBB 5GB Monthly	FBB 10GB Monthly	FBB 20GB Monthly	FBB 40GB Monthly
Activation	Unit	0,00	0,00	0,00	0,00	0,00	0,00	0,00	0,00	0,00
Subscription fee	month	308,00	653,00	1131,00	1292,00	1543,00	1837,00	2425,00	4550,00	6760,00
Minimum duration of the contract	month	1	1	1	1	1	1	1	1	1
Maximum Early Termination Fee (1)	months subscription	308,00	653,00	1131,00	1292,00	1543,00	1837,00	2425,00	4550,00	6760,00
Dual SIM option	service	no	yes	yes	yes	yes	yes	yes	yes	yes
<i>Standard IP</i>										
Monthly MB allowance	Megabyte	25	100	375	750	1536	5120	10240	20480	40960
Standard IP out of allowance	Megabyte	19,24	9,94	4,52	2,59	1,51	0,53	0,35	0,34	0,25
<i>Telephony</i>										
Voice to Fixed	minute	0,42	0,42	0,42	0,41	0,39	0,35	0,35	0,35	0,35
Voice to Cellular	minute	0,49	0,49	0,49	0,49	0,49	0,48	0,48	0,48	0,48
Voice to voicemail	minute	0,55	0,55	0,55	0,41	0,39	0,35	0,35	0,35	0,35
Inmarsat-GSPS/FBB/SBB/BGAN	minute	0,55	0,55	0,55	0,41	0,39	0,35	0,35	0,35	0,35
<i>SMS</i>										
SMS	event	0,36	0,36	0,36	0,24	0,21	0,14	0,14	0,14	0,14

2. FLEETBROADBAND RATE PLANS (USD) MINIMUM DURATION OF THE CONTRACT 1 YEAR

Service	Unit	FBB 100MB 1Y	FBB 375MB 1Y	FBB 750MB 1Y	FBB 1,5GB 1Y	FBB 5GB 1Y	FBB 9GB 1Y	FBB 20GB 1Y	FBB 40GB 1Y
Activation	Unit	0,00	0,00	0,00	0,00	0,00	0,00	0,00	0,00
Subscription fee	month	578,00	978,00	1118,00	1334,00	1588,00	2096,00	2736,00	3647,00
Minimum duration of the contract	month	12	12	12	12	12	12	12	12
Maximum Early Termination Fee (1)	months subscription	1734,00	2934,00	3354,00	4002,00	4764,00	6288,00	8208,00	10941,00
Dual SIM option	service	yes	yes	yes	yes	yes	yes	yes	yes
Subscription suspension	month	263,00	263,00	263,00	263,00	263,00	263,00	263,00	263,00
Standard IP									
Monthly MB allowance	Megabyte	100	375	750	1536	5120	9216	20480	40960
Standard IP out of allowance	Megabyte	8,66	3,91	2,24	1,31	0,47	0,34	0,20	0,14
Telephony									
Voice to Fixed	minute	0,41	0,40	0,36	0,34	0,30	0,30	0,30	0,30
Voice to Cellular	minute	0,48	0,48	0,48	0,48	0,41	0,41	0,41	0,41
Voice to voicemail	minute	0,47	0,40	0,36	0,34	0,30	0,30	0,30	0,30
Inmarsat-GSPS/FBB/SBB/BGAN	minute	0,47	0,40	0,36	0,34	0,30	0,30	0,30	0,30
SMS									
SMS	event	0,30	0,25	0,21	0,18	0,12	0,12	0,12	0,12

3. FLEETBROADBAND RATE PLANS (USD) MINIMUM DURATION OF THE CONTRACT 2 YEAR

Service	Unit	FBB 150MB 2Y	FBB 500MB 2Y	FBB 1GB 2Y	FBB 2GB 2Y	FBB 6GB 2Y	FBB 10GB 2Y	FBB 20GB 2Y	FBB 40GB 2Y
Activation	Unit	0,00	0,00	0,00	0,00	0,00	0,00	0,00	0,00
Subscription fee	month	627,00	1025,00	1163,00	1375,00	1688,00	2188,00	2625,00	3500,00
Minimum duration of the contract	month	24	24	24	24	24	24	24	24
Maximum Early Termination Fee (1)	months subscription	3762,00	6150,00	6978,00	8250,00	10128,00	13128,00	15750,00	21000,00
Dual SIM option	service	yes	yes	yes	yes	yes	yes	yes	yes
Annual payment option	service	yes	yes	yes	yes	yes	yes	yes	yes
Subscription suspension	month	263,00	263,00	263,00	263,00	263,00	263,00	263,00	263,00
Standard IP									
Monthly MB allowance	Megabyte	150	500	1024	2048	6144	10240	20480	40960
Standard IP out of allowance	Megabyte	6,27	3,08	1,70	1,01	0,41	0,33	0,19	0,13
Telephony									
Voice to Fixed	minute	0,39	0,38	0,34	0,30	0,30	0,30	0,30	0,30

Voice to Cellular	minute	0,46	0,46	0,46	0,41	0,41	0,41	0,41	0,41
Voice to voicemail	minute	0,45	0,38	0,34	0,30	0,30	0,30	0,30	0,30
Inmarsat-GSPS/FBB/SBB/BGAN	minute	0,45	0,38	0,34	0,30	0,30	0,30	0,30	0,30
SMS									
SMS	event	0,28	0,23	0,19	0,12	0,12	0,12	0,12	0,12

4. FLEXIBLE - FLEETBROADBAND RATE PLANS (USD) MINIMUM DURATION OF THE CONTRACT 3 YEAR

Service	Unit	FBB 500MB 3Y	FBB 1,5GB 3Y	FBB 6GB 3Y	FBB 10GB 3Y
Activation	Unit	0,00	0,00	0,00	0,00
Subscription fee	month	1020,00	1200,00	1620,00	2100,00
Minimum duration of the contract	month	36	36	36	36
Maximum Early Termination Fee (2)	months subscription	9180,00	10800,00	14580,00	18900,00
Dual SIM option	service	yes	yes	yes	yes
Subscription suspension	month	263,00	263,00	263,00	263,00

Standard IP

Monthly MB allowance	Megabyte	500	1536	6144	10240
Standard IP out of allowance	Megabyte	3,06	1,18	0,40	0,31

Telephony

Voice to Fixed	minute	0,35	0,31	0,28	0,28
Voice to Cellular	minute	0,43	0,44	0,38	0,38
Voice to voicemail	minute	0,35	0,31	0,28	0,28
Inmarsat-GSPS/FBB/SBB/BGAN	minute	0,35	0,31	0,28	0,28

SMS

SMS	event	0,21	0,16	0,11	0,11
-----	-------	------	------	------	------

5. FOR ALL INMARSAT FLEETBROADBAND RATE PLANS (USD)

Telephony

Inmarsat-Fleet/Swift	minute	1,75
Inmarsat-Aero	minute	3,43
Iridium	minute	7,70
Globalstar	minute	5,60
Thuraya	minute	3,50
Other MSS carriers	minute	4,83

Fax, ISDN, including ISDN data, ISDN fax and 3.1Khz audio

Voice to Fixed/Cellular	minute	5,03
-------------------------	--------	------

Inmarsat-FBB/SBB/BGAN/GSPS	minute	4,90
Inmarsat-Fleet/Swift/Aero	minute	11,20
Other MSS carriers	minute	11,20
<i>Streaming IP</i>		
8Kbps	minute	0,43
16Kbps	minute	0,87
24Kbps	minute	1,29
32Kbps	minute	3,60
64Kbps	minute	4,89
128Kbps	minute	14,36
256Kbps	minute	28,73
<i>Optional services</i>		
Public static IP address	month	52,00
WEB compression	month	86,00
Multivoice activation	service	71,00
(Firewall) Firewall management	service	Free of charge
Cost monitoring	service	Free of charge
Web portal access	service	Free of charge
Marsatmail account allocation	service	Free of charge
Restriction of the outgoing unwanted traffic from the vessel ⁽³⁾	month	30,50

Terms and conditions:

- All rates are in USD. VAT is not included.

- Subscription fee is applied monthly. Subscription fee and Monthly MB allowance for the first/last month/period will be prorated.

(1) The rate plan can be changed without ETF before the Minimum duration of the contract:

- if the Monthly MB allowance and the Minimum contract duration are increasing for the new rate plan,
- if the Minimum contract duration is increasing for the new rate plan. The Monthly MB allowance remains the same,
- if the new rate plan is Flexible.

Rate plan upgrade for plans within minimal contract duration is a subject of approval from PSA team. In these cases the new Minimum contract duration starts from the day when the rate plan is changed.

If the SIM is deactivated before the end of the Minimum contract duration Maximum Early Termination Fee is paid as follows for every rate plan:

Minimum contract duration	1 Month	12 Months	24 Months
Maximum Early Termination Fee	1 month subscription	3 months subscriptions	6 months subscriptions

The meaning of Maximum Early Termination Fee is in the table for each rate plan.

(2) Monthly MB allowance can be changed for Flexible rate plans without Subscription fee. Minimum contract duration starts when the SIM is activated with Flexible rate plan at first. If the SIM is deactivated before the end of the Minimum contract duration Maximum Early Termination Fee is paid as follows for every rate plan:

Minimum contract duration	36 months
Maximum Early Termination Fee	9 months subscriptions

The meaning of Maximum Early Termination Fee is chosen for the rate plan of the first activation in the table for Flexible rate plans.

Flexible rate plans can be changed from the first day of the month.

Example.

SIM was activated with Flexible FBB 6GB 3Y plan on the 01.01.2019. Then the rate plan was changed to FBB 1,5GB 3Y. If the SIM is deactivated before the end of the Minimum contract duration (36 months). Maximum Early Termination Fee will be chosen for FBB 6GB 3Y plan (9 x 14580= 131 220 USD).

- Annual payment option is available for FBB rate plans with Minimum Contract Duration 2 years. Subscription fee is paid for the whole year (12 months) at once. Monthly MB allowance for this year can be used by the Subscriber from this moment as needed. The Subscriber starts to pay for Standard IP when the Monthly MB allowance is used for this year (12 months).
- Inmarsat Plc confirms activations for 20GB rate plans and above. These plans are available for FleetBroadband 250 and FleetBroadband 500 only. Special Application form is required for these activations. In case you need this form please contact support team – helpdesk@marsat.ru, tel. +7(495) 967-18-96.
- Inmarsat analysis will regularly be undertaken to ensure that where there are two SIMs provisioned against a single Package Rate Plan, that both of these SIMs are in the same location. Where the Inmarsat in its reasonable opinion concludes that there is abuse of dual SIM Package Rate Plan, then it may decide at its sole discretion to either terminate such Plan forthwith for that Subscriber, refuse to make such Plans available to that Subscriber in the future, retrospectively charge the Subscriber for all traffic that has been the subject of such abuse at the normal rate that would ordinarily have applied to such traffic using the regular Standard plan charges that would have applied to each individual SIM or such other action as it sees fit.
- There is an option to suspend the subscription (Subscription Suspension) for a number of FleetBroadband rate plans. It is detailed in the tables of rate plan's description. During Subscription Suspension period (max 90 days per year) subscription fee will be 263,00 USD for a month. Suspension subscription option can be activated from the 1st day of the month. After the end of Subscription Suspension period (max 90 days per year) the SIM will work with the rate plan which was before this period. The duration of Subscription Suspension (max 90 days per year) can be used as one period of 90 days or as three periods of 30 days.
- Minimum duration of the contract will increase for a Subscription Suspension period.
- Monthly suspension subscription option usage conditions are below:
 - SIM is active during the Subscription Suspension period. All services are allowed for usage;
 - All Monthly allowances are removed during a Subscription Suspension period;
 - Any usage during a Subscription Suspension period will be charged as usage out of allowance. The price is detailed in the Rate plans tables;
 - During a Subscription Suspension period, it is not possible for a SIM to be upgraded, downgraded, suspended or deactivated;
 - Subscription Suspension is applied at a per vessel level and therefore applies to both SIMs (for Dual SIM Plans);
 - During Subscription Suspension period the Subscriber should control terminal services usage himself. Any usage during this period should be charged.

(3) Router (CISCO or mikrotik) can be used on the vessel to restrict the outgoing unwanted traffic (software updates, bugs, DNS requests).

• The communication sessions in the «Data transmission over the Internet» (IP-traffic) are formed on the basis of the connections to the network. Such formation is necessary for the implementation of the IP-traffic monitoring and cost calculation. Parameters of the formation of the communication sessions are the follows:

- The achievement of traffic volume is around 2 MB;
- Duration of continuous connection – 12 hours;
- Disconnection of the session.

• The duration of each communication session is rounded up in the following increments:

- «Telephone», «ISDN, Fax, Voice 3.1 kHz» - 15 seconds;
- «Streaming IP» - 5 seconds;
- «StandardIP» - 0,0195 Mb.

• Minimum paid traffic for each communication session:

- «Telephone», «ISDN, Fax, Voice 3.1 kHz» - 30 seconds;

- «Streaming IP» - 30 seconds;

- «Standard IP» - 0,0977 Mb.

• 1 Megabyte = 1024 Kilobytes = 1048576 bytes.

• Incoming call (voice, FAX, ISDN) and mobile terminated SMS are free of charge.

• The total cost of telecommunication services for each SIM-card is settled as the sum of costs of every communication session indicated in the CDR details. The cost calculation of each communication session is made in accordance with the rules of mathematical rounding up to 2-decimal digits. The total cost of services (the invoice amount) for the billing period is defined as the sum of all final costs of communication services for each SIM-card.

Value added services

- *FlyCarrier email software*
- *Firewall*
- *Voice ship- to- shore (75#)*
- *Universal PIN*
- *Web acceleration*
- *Monitoring costs on communication services*
- *IP forensics*
- *Arrangement of internet-cafes for crew and passengers*
- *Mosaik User WEB-Portal*

Please find more information about Value added services on our web-site www.marsat.ru